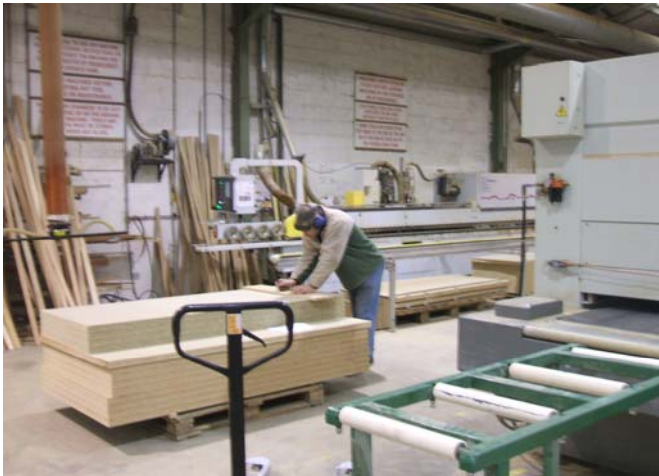


Ballingly Joinery improve their business with latest technology



Company Profile
 Ballingly Joinery 2000 Ltd is located in Wellington Bridge Co. Wexford and was established in 1996. The company manufacture and supply bespoke joinery, fire doors & screens to the building sector throughout the country and currently employ approximately 50 people. As the company grew so too did the need to manage customer's orders, job processing on the shop floor, material management and stock control. Cost awareness, controls and reporting were also important elements in maintaining the company's competitiveness. Investing in areas to enable the company to reduce costs and improve efficiency was paramount.

Challenge
 Prior to installing Jobscan from Bariant

Systems, a Shankill, Co Dublin-based software developer, it took operatives an average of 15 minutes per person per day completing their daily work record. Manual processes and data inputting were both costly and time consuming. Ballingly Joinery needed a system that was robust, easy to use, adapt to their growing company and would assist in improving efficiency.

Jobscan was the chosen solution. It has all the elements needed to fulfill the companies requirements. It meant that operatives simply scanned relevant barcodes on their job cards, requiring little or no training. Progress and cost reports are now instantly updated and available to management. Management can now drill down into the progress & costs of jobs and with 19 main products they now run a monthly profit and loss report for each.

Solution
 The full solution gives Ballingly Joinery security in their IT infrastructure. With the rugged hardware, the Cipherlab unit, distributed in Ireland by PC Cubed, staff can also conduct stock takes at any location on the premises using barcoding labels. The results are instantly uploaded to Jobscan giving staff an accurate and full overview of stock levels in



their store. The system also gives purchasers the tools to check suppliers, quantities and prices giving them the information for improved negotiations, leading to cost reductions.

Benefits
 "This aspect alone was worth the investment – 20% of our product range is 80% of our turnover. We can now make informed

decisions on pricing strategies and future investment" stated Patrick Rowe, Managing Director. Putting in JobScan also forced management to examine and improve work practices, a specific example being the frequency of stocktaking of raw materials. Today the five main product categories are checked each month and the other eleven are checked every 3 months. The new technology has allowed the company to carry out these stock takes seamlessly leading to greater store efficiency.

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